



**NATIONAL
CAPITAL
CHAPTER**
CLUB MANAGEMENT
ASSOCIATION OF AMERICA

30th Golf Tournament & Trade Show Monday, August 23, 2021

Country Club of Fairfax
5110 Ox Rd, Fairfax, VA 22030



Dear Valued Supplier,

You are cordially invited to participate in the 30th Annual National Capital Chapter of the Club Management Association of America's Golf Tournament and Trade Show, proudly hosted by the Country Club of Fairfax on Monday, August 23, 2021. This annual event provides vendors and sponsors the opportunity to network with over 100 club managers who operate more than 30 golf, city, country, athletic, military and yacht clubs across the Washington, D.C. metropolitan area.

We are seeking tournament participants and sponsors for this year's event and have several levels of sponsorship to allow vendors to select the best fit. Sponsorship descriptions and event registration form are attached for complete details.

Schedule:

9:00am – Registration, Breakfast & Warm-up

10:30am – Shotgun Start – Scramble format

3:00pm- – Cocktails and Putting Contest

4:00 – Trade Show Opens

We are excited for another successful event for vendors and fellow club managers. After a difficult and unpredictable year, we are looking forward to being together again. If you are interested in being a part of this great event, please return the completed registration form and check, payable to: **NCCMA**. Registrations will be honored on a first come, first served basis.

We look forward to seeing you at the 30th Annual Golf Tournament & Sponsor Appreciation Event and to working with you for many years to come.

Kind Regards,

Golf Tournament & Trade Show Committee

30th Annual Golf Tournament & Trade Show

Sponsorship Levels

Please select from one of the following levels of sponsorship:

Chapter Sponsorships – Platinum, Gold, Silver & Friends of the Chapter

Varying levels of financial commitment, yielding year-round exposure, and including golf events. Inquire for more information.

Tournament Sponsor - \$2,500

The Eagle Sponsorship includes recognition at the reception following the trade show, signage at one of the contest holes, 6' booth during the trade show and advertising on the National Capital Chapter website. The Eagle Sponsorship also includes 4 golfers (placed in at least 2 separate groups at the request of the vendor). Additional golfers may be added for \$300 each.

Trade Show Sponsor - \$1,500

The Trade Show Sponsorship includes recognition at the reception following the trade show, signage at one of the golf holes, a 6' booth during the trade show and advertising on the NCCMA Chapter website. The Trade Show Sponsorship also includes 2 golfers. Additional golfers may be added for \$300 each.

Tee Sponsor - \$1,000 – LIMITED

Hole Sponsors will be set up at a premium hole on the golf course with the cover of a tent and have one-on-one contact with players as they play throughout the day. This sponsorship also receives recognition on the NCCMA Chapter website, signage at the hole. Additional golfers may be added for \$300 each.

Booth Sponsors - \$850

Booth sponsors will receive a 6' booth during the trade show. Additional golfers may be added for \$300 each.

Add-Ons

Want additional recognition? Event Sponsorship opportunities available.

Course Refreshments/Snacks • Placement Prizes • Longest Drive & Closest to the Pin Competitions

30th Annual Golf Tournament & Trade Show Sponsorship Levels

National Capital Chapter Event Sponsorship Opportunities	Tournament Sponsor	Trade Show Sponsor	Tee Sponsor	Booth Sponsor
	\$2,500	\$1,500	\$1,000	\$850
Trade Show Reception Recognition	X	X		
Tee signage	X	X	X	
Tent & Booth Setup on Premium Hole			X	
Advertising in Event Program	X	X	X	X
Advertising on NCCMA Website	X	X	X	X
Premium 6' Booth at Trade Show	X			
Standard 6' Booth at Trade Show		X		X
4 Golfers Included <i>additional golfer(s) \$300</i>	X			
2 Golfers Included <i>additional golfer(s) \$300</i>		X		

*Limited to 4 sponsors

Golfers can be added to any sponsorship category for *\$300/golfer*



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30th Annual Golf Tournament & Trade Show

Vendor Registration Form

Company Name: _____ Phone: _____

Contact: _____ Email: _____

Sponsorship Level: _____

Please print names of attendees below (*Handicaps not required*)

_____	_____
_____	_____
_____	_____
_____	_____

Enclosed is a check for \$ _____

Please make checks payable to: **NCCMA**
Please mail your completed form and check to:

NCCMA
7392 Lake Willow Court
Warrenton, VA 20187

For any additional questions, please contact Kate Scott
703-795-6101 | managingdirector@nccma.net