



**27th Annual Trade Show
& Golf Tournament
August 27, 2018**



Army Navy Country Club

1700 Army Navy Drive, Arlington, VA 22202



CMAA National Capital Chapter

Dear Valued Supplier,

You are cordially invited to participate in the 27th Annual National Capital Club Managers Association Golf Tournament and Trade Show held at Army Navy Country Club in ARLINGTON, VA on Monday, August 27, 2018. The Trade Show provides vendors the opportunity to network with over 100 club managers who operate more than forty golf, city, country, athletic, military and yacht clubs across the Washington, D.C. metropolitan area.

At this time we are seeking tournament participants and sponsors for this year's event. There are several different levels of sponsorship including the "Tournament", "Eagle", "Hole" and more. Please review the attached sponsor descriptions and registration form for complete details. For those participating in the tournament, we will make every effort to place at least one manager and one vendor with every group. Please note the day's events below. We understand you are not only making a financial commitment to our organization but also giving us your valuable time.

9:00am - Registration & Breakfast

10:30am – Shotgun Start

3:00pm-4:00pm – Welcome Rooftop Cocktails

4:00pm - 6:00pm – Trade Show Exhibit, Reception & Awards

We are excited for another successful event for both you and our club managers. If you are interested in sponsoring the tournament and/or participating, please return a completed registration form with a check for the proper amount payable to: **National Capital Club Managers Association**. Registrations will be honored on a first come, first served basis.

We appreciate your consideration of the 27th Annual Trade Show and Golf Tournament and look forward to working with you for many years to come.

Kind Regards,

Trade Show and Golf Tournament Committee



27th Annual Trade Show & Golf Tournament Sponsorship Levels

Please select from one of the following levels of sponsorship:

Tournament Sponsor - \$5,000 – SOLD OUT

The Tournament Sponsor receives full recognition at the Trade Show & Golf Tournament. Their name and logo will appear on all Trade Show and Tournament materials including the NCCMA Chapter website. Tournament Sponsor includes recognition at the reception, on-course beverage station, 2 different holes including the “Longest Drive” hole and a premium tiered 6’ booth during the trade show. The Tournament Sponsorship also includes 8 golfers. Additional golfers may be added for \$250 each.

Eagle Sponsor - \$2,500

The Eagle Sponsorship includes recognition at the reception following the trade show, signage at one of the contest holes, a premium tiered 6’ booth during the trade show and advertising on the NCCMA Chapter website. The Eagle Sponsorship also includes 4 golfers (placed in at least 2 separate groups at the request of the vendor). Additional golfers may be added for \$250 each.

Hole Sponsor - \$1,500 – LIMITED

Hole Sponsors will be set up at a premium hole on the golf course with the cover of a tent and have one-on-one contact with players as they play throughout the day. This sponsorship also receives recognition on the NCCMA Chapter website, signage at the hole and includes 1 golfer. Additional golfers may be added for \$250 each.

Trade Show Sponsor - \$1,350

The Trade Show Sponsorship includes recognition at the reception following the trade show, signage at one of the golf holes, a 6’ booth during the trade show and advertising on the NCCMA Chapter website. The Trade Show Sponsorship also includes 2 golfers. Additional golfers may be added for \$250 each.

Par Sponsors - \$1,150

Par Sponsorship includes a 6’ booth during the trade show, advertising on the NCCMA Chapter web site and one golfer. Additional golfers may be added for \$250 each.

Booth Sponsors - \$850

Booth sponsors will receive a 6’ booth during the trade show. Additional golfers may be added for \$250 each.


Add-Ons

Want additional recognition? Event Sponsorship opportunities available.

Course Refreshments/Snacks • Placement Prizes • Longest Drive & Closest to the Pin Competitions



27th Annual Trade Show & Golf Tournament Sponsorship Levels

	Tournament Sponsor	Eagle Sponsor	Hole Sponsor*	Trade Show Sponsor	Par Sponsor	Booth Sponsor
	\$5,000	\$2,500	\$1,500	\$1,350	\$1,150	\$850
Trade Show Reception Recognition	X	X		X		
Hole Signage	X	X	X	X		
Tent & Booth Setup on Premium Hole			X			
Advertising on all Tournament Materials	X					
Advertising on NCCMA Website	X	X	X	X	X	
Premium 6' Booth at Trade Show	X	X				
Standard 6' Booth at Trade Show				X	X	X
8 Golfers Included <i>additional golfer(s) \$250</i>	X					
4 Golfers Included <i>additional golfer(s) \$250</i>		X				
2 Golfers Included <i>additional golfer(s) \$250</i>				X		
1 Golfer Included <i>additional golfer(s) \$250</i>			X		X	X

*Limited to 4 sponsors



27th Annual Trade Show & Golf Tournament

Vendor Registration Form

Company Name: _____ Phone: _____

Contact: _____ Email: _____

Sponsorship Level: _____

Will your booth require electricity at the Trade Show (*circle one*) Yes No

Please print names of attendees below (*Handicaps not required*)

_____	_____
_____	_____
_____	_____
_____	_____

Enclosed is a check for \$ _____

Please make checks payable to: **National Capital Club Managers Association**

Please mail your completed form and check to:

Army Navy Country Club - Fairfax

ATTN: Michael Palamara

3315 Old Lee Highway

Fairfax, VA 22030

For any additional questions, please contact Michael Palamara

703-486-6821 | Michael.Palamara@ancc.org