



Sleepy Hollow Country Club – Scarborough, New York

General Manager

Sleepy Hollow Country Club is one of the most prestigious country clubs in America located on 338 acres in Westchester County 40 minutes north of New York City. The Club features American Renaissance inspired structures and commanding views of the Hudson River. Its rich history includes prominent and social figures from the Gilded Age era including the Rockefeller, Vanderbilt, Macy and Astor families. Today, it is a family centric club that attracts members from New York City and Westchester County.

The 27-hole golf course, recognized as one of Golfweek's Best Classic Courses, has hosted professional and amateur events. Additional club amenities include: a pool complex, 10 Har-Tru tennis courts, four aluminum heated platform tennis courts, four squash courts, 18 guest rooms, skeet & trap, 45-horse boarding facility, 20 paddocks, championship size indoor riding arena, professional-owned shops for golf and paddle sports, fitness complex. Youth activities are offered in golf, tennis, squash and riding.

The 65,000 sq.ft. clubhouse is open year round with operating hours that vary by season. Informal and formal dining and banquet venues can accommodate up to 400 guests. Gross revenue is \$12 million; \$2.5 million is derived from food and beverage sales. There are currently 570 members and during the height of the season there are 200 employees.

With full P&L responsibility, the General Manager reports to the Board of Governors and will lead the management team which includes: the Assistant General Manager, Controller, Grounds Superintendent, Golf Professional, Tennis Professional, Beverage Manager, Squash Professional, Grill Room Manager, Executive Chef, Stables Manager, Facilities Manager, Head Housekeeper and Catering Manager. The long tenured and dedicated staff will require an approachable and motivating leader who can provide creative direction without micromanaging and who will consistently hold staff accountable at the highest level. Excellent candidates will have track record of developing, coaching and providing cohesiveness to foster a culture of teamwork throughout the team and the Club at large.

The General Manager must be a strong leader with a commitment to excellence on all levels and able to impart and nurture a strong service culture throughout the Club; a forward thinker who understands the Club's culture and sophisticated membership. The next General Manager must bring proven skills to broadly improve customer service and build usage while adding to member and staff satisfaction. Success with revenue growth and cost management and finding satisfaction in coalescing the management team property wide will be a top priority.

The General Manager will be expected to be a student of the private club industry to fuel the development of initiatives and solutions reflective of industry and technology trends and best practices in hospitality and private club management. Ideal candidates will have progressive and thoughtful strategies for membership marketing and improving food and beverage programming. Experience with guest rooms, capital projects and an understanding and knowledge of managing the maintenance and care of historical structures is highly desired.

The General Manager will represent the Club in the community and must exhibit the highest level of personal and professional conduct both within and outside the Club. Also important is being passionate about maintaining the high brand of Sleepy Hollow Country Club with a presence, gravitas and sense of sophistication in order to command the respect of all constituencies.

Interested and qualified candidates should complete the online candidate profile form and submit a compelling cover letter specific to this opportunity and resume for consideration at <http://denehyctp.com/submissions/>. If you have any questions or need further assistance, please email Alison Savona at alison@denehyctp.com.

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